

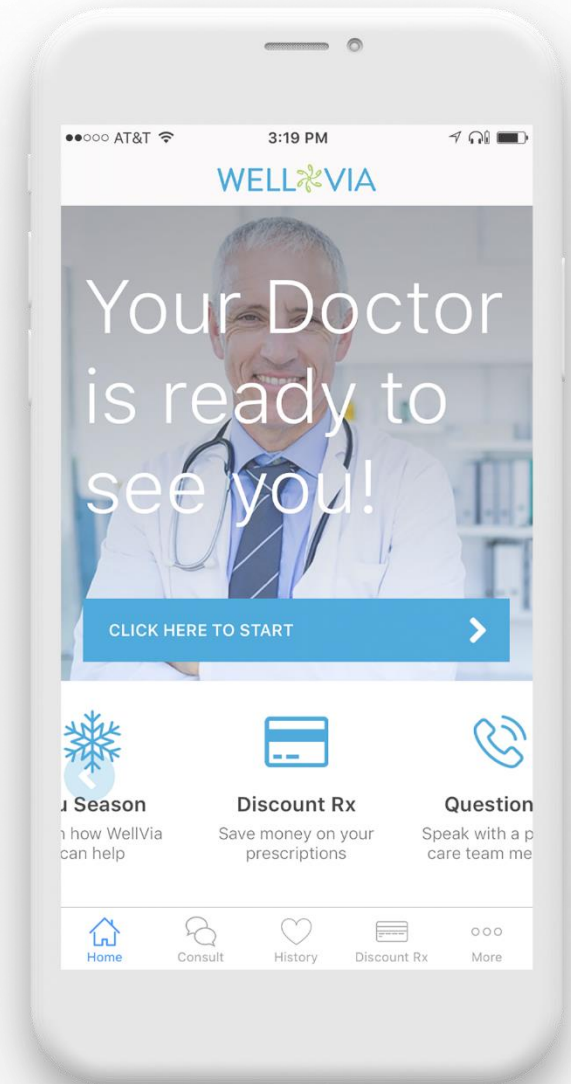
WELL  VIA®

Virtual Healthcare delivered with *Exceptional* care



WellVia at a Glance

Providing students access to a Board-Certified Physician and/or Behavioral Health Counselor virtually anytime, anywhere.



WellVia Telemedicine

- 70%** of Primary Care visits can be treated utilizing telemedicine
- 40%** of Urgent Care doctor visits can be treated utilizing telemedicine
- 80%** of ER visits occur because there are no other options

Common Conditions Treated

- ✓ Common Cold
- ✓ Allergies
- ✓ Acid Reflux
- ✓ Asthma
- ✓ Bronchitis
- ✓ Constipation
- ✓ Cough
- ✓ Ear Problems
- ✓ Fever
- ✓ Flu
- ✓ Headache
- ✓ Insect Bites
- ✓ Infections
- ✓ Nausea
- ✓ Vomiting
- ✓ Prescription refills
- ✓ Rashes
- ✓ Respiratory Problems
- ✓ Sinus Conditions
- ✓ Sore Throat
- ✓ Thyroid Conditions
- ✓ Urinary Tract Infection
- ✓ and more..



WellVia Teletherapy

43.8M Adults experience mental illness in a given year
Depression is the **#1** leading cause of disability worldwide
60% Adults with mental illness didn't receive services in a year

Common Conditions Treated

- | | | |
|--------------------|-------------------------|--------------------|
| ✓ Abuse | ✓ Depression & Mood | ✓ OCD |
| ✓ Addiction | ✓ Divorce | ✓ Parenting Issues |
| ✓ ADHD/ADD | ✓ Domestic Violence | ✓ Relationships |
| ✓ Anger Management | ✓ Eating Disorders | ✓ Sexuality |
| ✓ Anxiety & Stress | ✓ Grief & Loss | ✓ Trauma & PTSD |
| ✓ Bipolar Disorder | ✓ Medication Management | ✓ Life Adjustments |
| | | ✓ And more... |



Built WellVia to be Modular and Scalable



In-house Call Center

- Bilingual
- Multiple Locations
- 100% Medical Trained
- 250k Queue Size
- 24/7 - 365

Proprietary Technology

- Company Owned
- Modern Design Standards
- iOS, Android, and Web
- Real-Time Reporting
- 99.99% Availability Rate

Provider Network

- 8000+ Physicians
- 20,000+ BH Provider
- Board Certified/State Licensed
- In-House Recruiting
- Utilize NCQA Standards
- 100% Quality Assurance

WellVia's Scorecard



3.5M+

Total Lives



98%

On Demand



36.9%*

Utilization



12000+

Clients



10 min

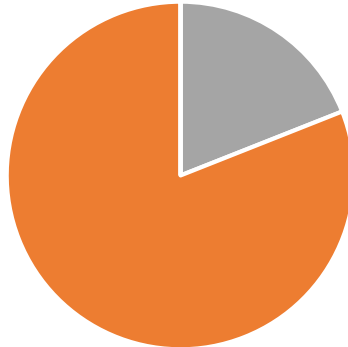
Avg. Wait



74%

Consults

Consult Type



20%

Consult Fee

80%

\$0 Consult Fee



96%

Member
satisfaction



86

Net
Promoter
Score

Available In All 50 States

Unique Requirements Exist

Limited



Idaho

Video Consults Only

Arkansas

1st Visit Video

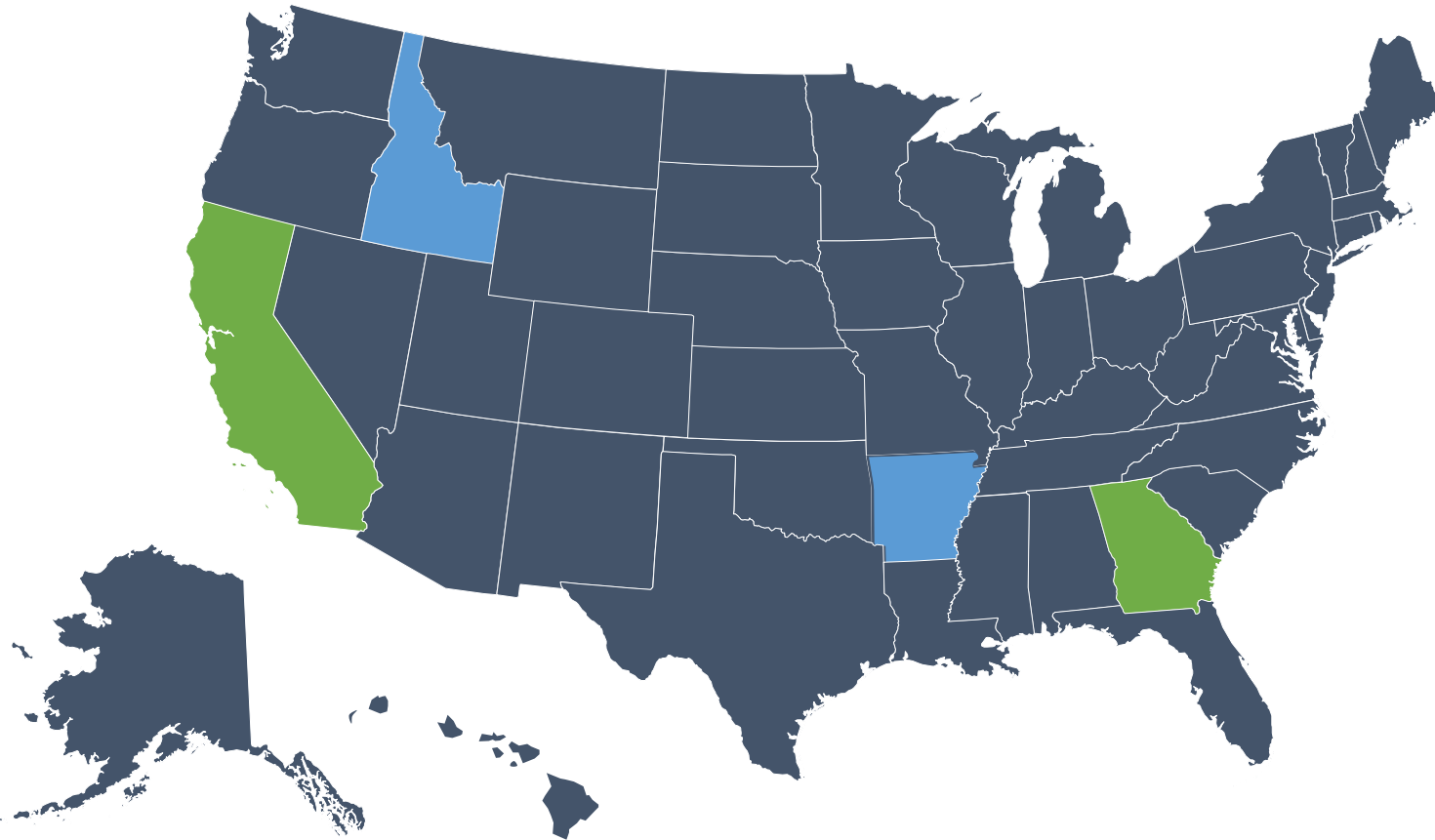
2nd + Telephonic or
Video

Short-Term Limits

RX

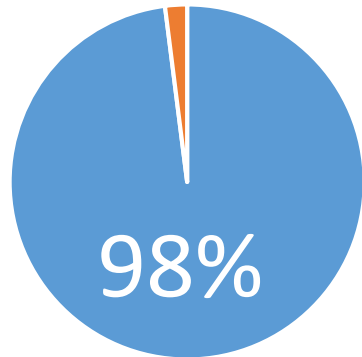
California & Georgia

Video and phone
consults permitted, but
short-term prescription
limits apply

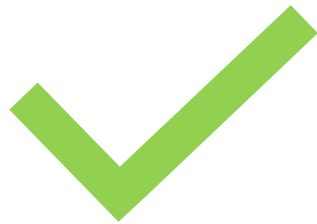


Why Students Want WellVia: Millennials and Post-Millennials love Technology

Smart Phones



■ With ■ Without



69x Per Day

- 74% prefer a telemedicine visit to an in-person appointment.
- 71% want to be able to book their appointment through a mobile app.
- 75% that have used telehealth rated it as superior to a traditional on-site office visit.

Why Students Need WellVia: Telemedicine

Travel

- 40% Of people delayed seeing a doctor because it takes too long
- 2.5+ Hours the average total travel time to see a doctor

Cost

- \$1,233 Average cost for ER visit (2008)
- \$150+ Average cost for Urgent Care visit

Access

- 51% of Adults struggled to get health care at nights or weekends without visiting the ER
- 29.3 Days to see a Family Medicine doctor

Secure

- HIPAA Compliant
- No medical malpractice lawsuits in Telemedicine



WellVia: 10min



\$0 - \$35 Consult



Why Students Need WellVia: Teletherapy

Depression

75% of students who suffer from depression do not seek help
44% of college students report depression

Anxiety

80% of students feel stress daily
50% struggle with anxiety as a result struggle in school

Eating Disorder

95% of eating disorders are ages 12-25
25% of college women binge and purge to manage weight

Suicide

#2 Leading cause of death among college students

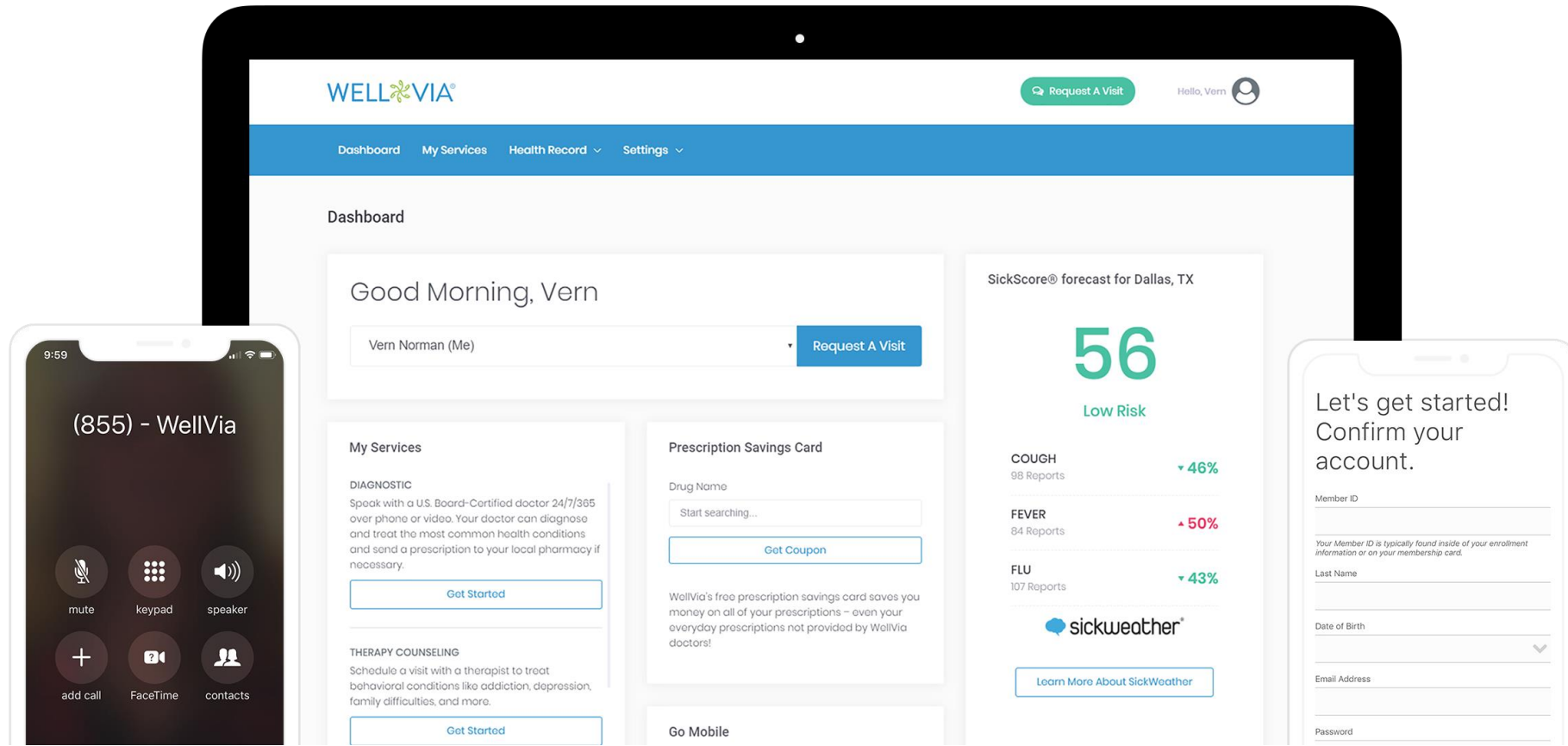


A Simple Student Experience

1. Simple Registration
Member Confirms Account

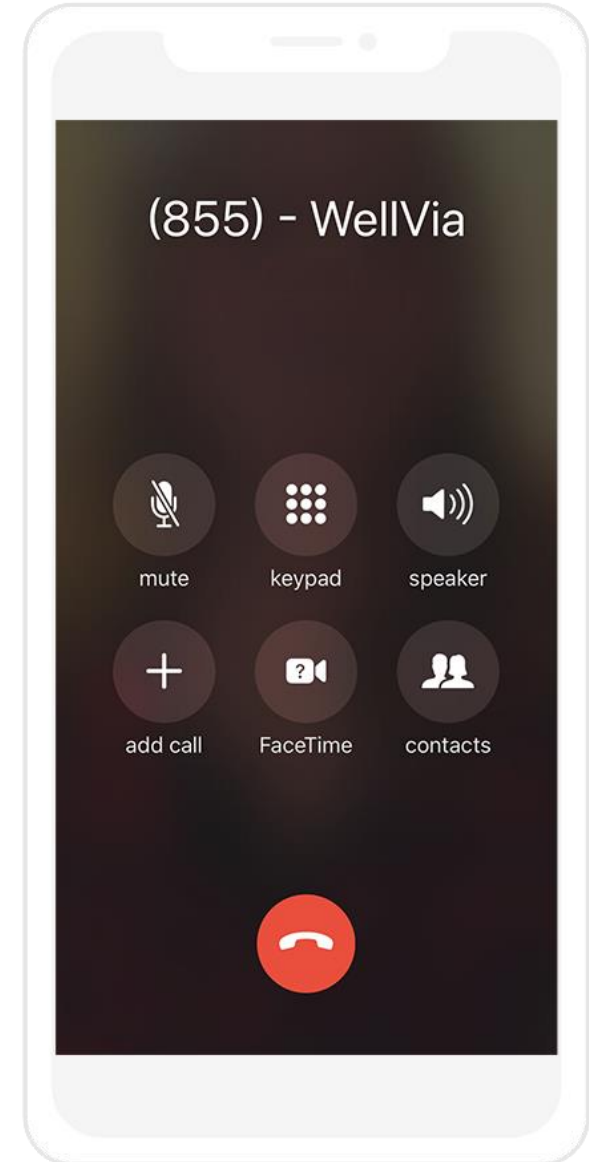
2. Request a Consult
Mobile App, Web or Phone

3. Talk to a Doctor
Diagnose & Treat



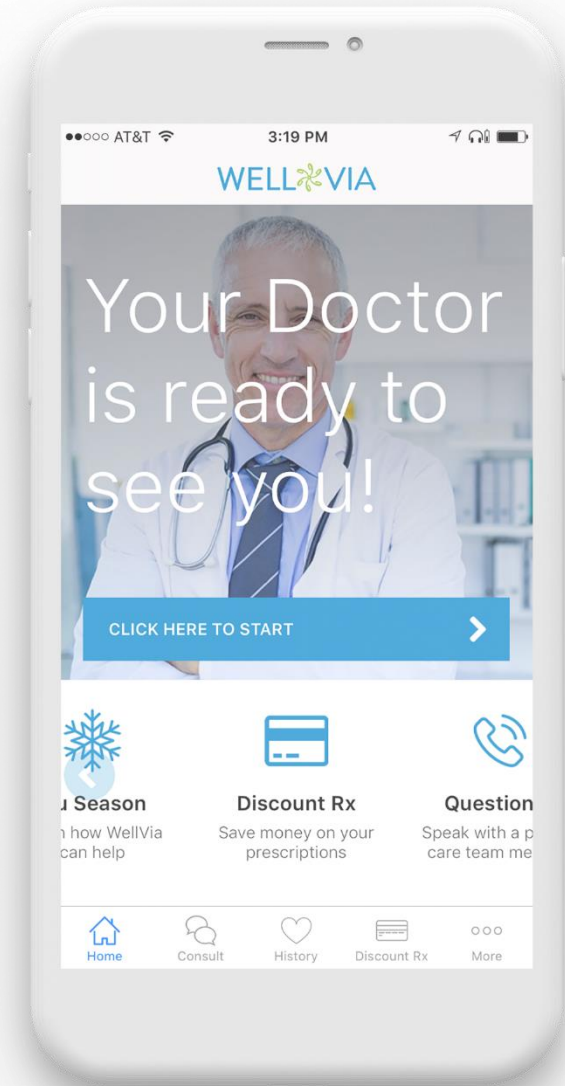
Call WellVia

1. 1-855-WellVia
2. Speak with Member Service Coordinator
 - a. Confirm Student Access
 - b. Triage Student
 - c. Update Information
3. Doctor Calls Student



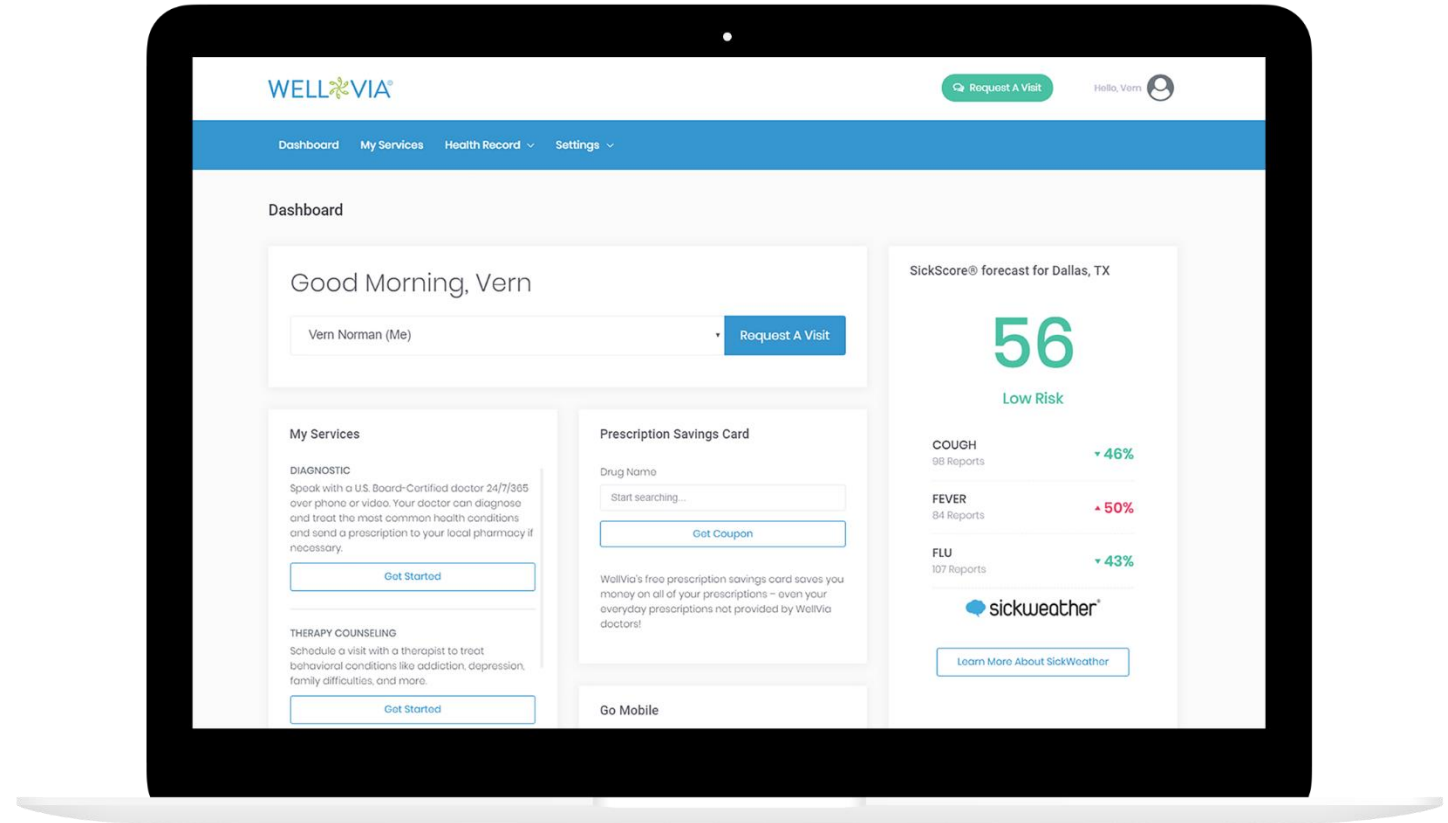
Mobile App

1. Download App
 - a. Apple & Android
2. *Complete Registration
 - a. Update Medical Info
3. Request Visit
 - a. Doctor calls Student



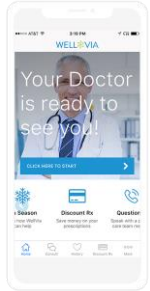
Desktop/Laptop

1. WellViaSolutions.com
 - a. Login
2. *Complete Registration
 - a. Update Medical Info
3. Request Visit
 - a. Doctor calls Student

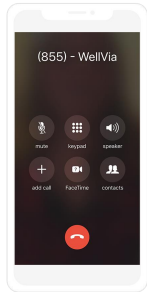


Student Experience

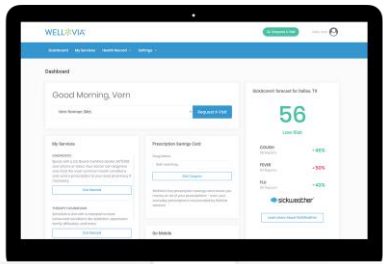
Mobile App



Phone



Computer



Speak To
Call Center



Speak To
Provider

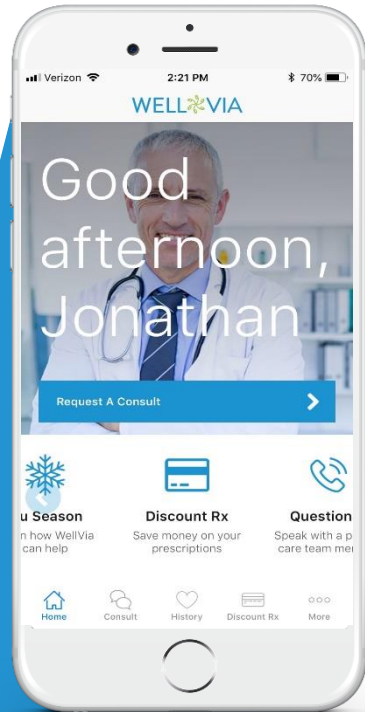


Pharmacy

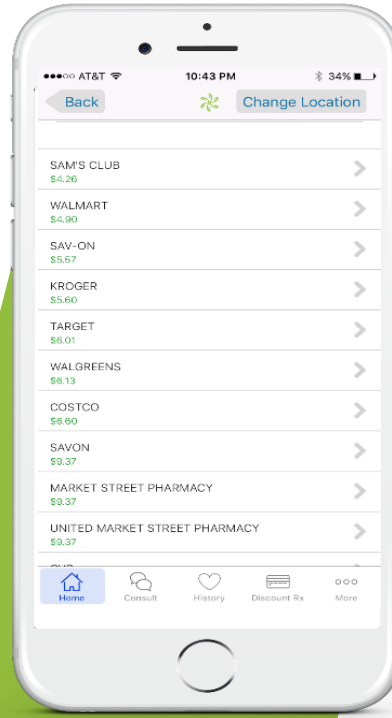


Embedded *Rx Discount*

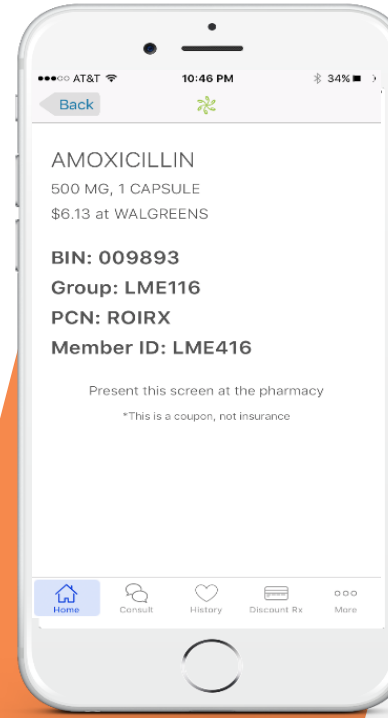
1 Discount Rx



2 Input Drug & Select Location



3 Show Pharmacist



Available for all prescribed medication, including regular scheduled drugs



WellVia Rx discount service is available for member's prescriptions. WellVia Rx discount service is not available in LA.

WellVia doctors do not prescribe DEA (schedule I-IV) controlled substances, non-therapeutic, and/or certain other drugs which may be harmful or require follow up lab or face-to-face consultations. Also, non-therapeutic drugs such as Viagra and Cialis are not prescribed by WellVia doctors. Short term prescriptions only.

Student Communication



➤ Digital Campaigns - Co-Branded

- Flu / cold season
- Summer allergies
- Back to school
- Access 24/7
- Cost savings – ER avoidance
- Peace of mind
- Traveling
- Healthcare your way
- *And more*

➤ Interactive Text Campaigns

- ‘click to call a doctor’
- ‘reminder to complete medical history while you are feeling well’
- ‘access to U.S. board certified doctors’
- *And more*

➤ Available in English and Spanish

Real-Time Reporting for Schools

Specific to Each School

- Utilization
- Demographics
- Top RX
- Top Diagnosis
- ROI Savings
- Avg. Physician response time
- Avg. call time
- And more...

” The ability to view our utilization in real time has allowed us to customize WellVia and communicate with our employee’s reaching 19% utilization within our first 10 months!” - *Cindy, SVP*



Next Steps:

- 
1. Choose Plan Design
 2. Agreement
 3. Implementation
 4. Go Live
 5. Invoicing

Thank you Next Steps

We look forward to the opportunity
to serve you and your members.

Jon O'Toole

Vice President - Sales

571-212-1178

Jon.OTOole@WellViaSolutions.com

Questions

Integration Review

Agreement

Disclaimer: WellVia services are for non-emergency conditions only. WellVia does not replace the primary care doctor, services are not considered insurance or a Qualified Health Plan under the member Protection and Affordable Care Act. WellVia doctors do not prescribe DEA (schedule I-IV) controlled substances, non-therapeutic, and/or certain other drugs which may be harmful or require follow up lab or face-to-face consultations. Also, non-therapeutic drugs such as Viagra and Cialis are not prescribed by WellVia doctors. WellVia does not guarantee that a prescription will be written and operates within state regulations. For updated full disclosures, please visit www.wellviasolutions.com. This presentation must be used in whole not in part.